	2021 Budget	2021 Actual	2022 Budget	Proposed 2023 Budget	Comments
Income					
40000 · Membership Dues	12,000.00	13,470.00	10,000.00	12,000.00	Our assumption is for 400 paid members, which we exceeded in 2021 and are on track to meet or exceed for 2022.
41000 · Symposium	15,000.00	17,216.00	14,000.00	8,000.00	This is a realistic estimate based on last year's numbers for a similar virtual event.
42000 · Semi Annual Meeting	700.00	24.71	0.00	0.00	Assuming a virtual event, we only charge non-members and the income is negligible.
43000 · Sales	1,000.00	231.00	1,500.00	1,500.00	Plant sales are the only sales we are currently assuming. These include MakeFest at the Science Center and the annual plant sale at McCue Gardens which last year brought in \$1500.
45000 · Donations	125.00	1,209.00	580.00	500.00	Donations are very unpredictable so only a small amount is budgeted each year.
6900 Events					We will take in a small amount of money for events from non- members but nothing sufficient to include in the budget.
Total Income	28,825.00	32,150.71	26,080.00	22,000.00	
Expenses					
60000 · Symposium Expenses	15,000.00	6,163.00	4,000.00	4,500.00	We will again be doing a virtual event so the cost is restricted to speaker fees and costs related to Zoom.
62000 · Outreach Grants	6,000.00	5,359.00	6,500.00	7,000.00	This is an increase over last year but not all the way back to the pre-pandemic level of \$9000.
63000 · Extension Center Grants	3,375.00	3,375.00	1,800.00	2,250.00	Pre-pandemic level of support was \$375, last year was \$200 . This budget shows a modest increase to \$250 per office.
64000 · MG Scholarships	4,000.00	4,000.00	3,500.00	4,500.00	Pre-pandemic level of support was \$6000 which was cut to \$3500 last year. This budget reflects a small increase.
6900 Member Events			1,000.00	750.00	This new category reflects our efforts to increase the number of CMGA sponsored events for its members.
Intern Gifts and Recruitment				800.00	Each year CMGA gives a small gift to the interns at graduation as a welcome into the community of Master Gardeners. This year we are breaking this out into its own, new budget category.
67000 · Semi-Annual Meeting	700.00	2.26	500.00	300.00	Assuming event is virtual, the sole cost is for the speaker.
68000 · Operations	2,850.00	3,430.00	7,000.00	2,500.00	Last year's amount was unusually high to support hiring a consultant to help with our website.
69500 · Annual Meeting	250.00	450.00	500.00		This reflects actual expenditures over the last few years.
Total Expense	32,175.00	22,779.26	24,800.00	23,100.00	
Net Income	-3,350.00	9,371.45	1,280.00	-1,100.00	While a small proposed deficit, this is manageable.